

THE SOLDIERS POINT MARINA NEWSLETTER



INSIDE THIS ISSUE

MARINA AWARDED 'INTERNATIONAL HALL OF FAME – FOR LIFE'

It's official – Soldiers Point Marina is one of the world's best marinas! Tucked away in one of Australia's most beautiful and secluded bays, we are renowned and officially recognised—for our five-star facilities and first-class service. We look forward to welcoming you over summer – and beyond! Full details p. 3



MORE BEAUTIFUL THAN EVER! – MARINA MAKEOVER

After an extensive facelift, the marina is looking magnificent. Not only is she sporting a modern colour scheme, she has been rejuvenated with brand-new bi-fold windows, both upstairs at The Point and downstairs at The Deck—making sunsets even more memorable! She has also had a parking and security upgrade. Full details p. 4

MEET OUR NEW HARBOUR MASTER – MIKE!

We are excited to announce that Mike Heckrotte has joined us in the newly created role of Harbour Master. Mike is working full-time alongside Darrell and Carmen in managing the marina facility, and is a great guy (who rides a Vespa) to boot! Full details p. 5





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hoy!

WELCOME BACK TO SCUTTLEBUTT

We hope that you have managed to sail through the last few years relatively unscathed. It's been a trying time for many, and I'm sure I'm not the only one who is pleased to see the back of the lockdowns and restrictions!

Life is returning to a new normal, and many of us are more determined than ever to enjoy what we have-especially our time with family and friends on the water.

Scuttlebutt had also been scuppered in the last few years, so we are excited to share with you all our news, especially the upgrades to our facilities and our new and improved services.

All changes at the marina are driven by our desire to provide you with nothing but the utmost in luxury, comfort and convenience. You will notice upgrades to the building, car parking and boat

storage areas, as well as a few new sculptures around the precinct. We are also proud to announce recent award wins by us and our tenants. And we are pleased to introduce new staff, as well as say a fond farewell to others.

We hope that you enjoy this issue of Scuttlebutt, and that it inspires you to spend more time with us. With summer on our doorstep, it's time to come out of hibernation and enjoy boating on our beautiful waterway!

Thank you for of being part of the Soldiers Point Marina family; we hope to see you soon.

Darrell











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IT'S OFFICIAL! 'Best International Marina - For Life'

Soldiers Point Marina has won MIA's Marina of the Year so many times, we have been inducted into their International Marina Hall of Fame – for life!

Since 2007, Soldiers Point Marina has won 'Australian Marina of the Year' multiple times across different categories and has held the highly coveted global Platinum Anchor accreditation since 2018.

As one of the world's best marinas, we are renowned for our state-of-the-art facilities and premium service – treating our guests with the utmost care and respect.

With just 100 berths, our boutique size means our guests have extra-wide berths, spacious walkways, and a genuine, personalised service that includes help with:

- docking and departing our guest's boats
- valet parking their cars
- transportation via golf cart to and from their boats.

And in true, luxury hotel style we offer:

- Beautiful private ensuite bathrooms
- Gymnasium and spacious sauna
- Comfortable communal lounge with library and business centre
- Large laundry
- Valet parking
- Luxury courtesy cars

And the complementary five-star icing on the cake:

- Coffee and newspapers delivered to your boat every morning during summer
- Cocktails delivered to your boat every afternoon in summer
- Available year round in the lounge Twinings Tea, Nespresso Coffee, beer, red and white wine, soft drink and filtered water
- Use of our bicycles, kayak and paddle boards
- Airport pick up and drop off service



Soldiers Point Marina is much more than a port in a storm, we are your high-end home away from home.

Protecting our Pristine ENVIRONMENT

Keeping our waterways clean not only keeps them looking at their best, it benefits the local ecosystem, local communities and local businesses.

Soldiers Point Marina has recently undergone an independent audit by the Marine Industry Association (MIA) and has now reaccredited as a Level 3 Clean Marina as well as a Fish Friendly Marina. Our onsite workshop, Nelson Bay Marine, also took part in the Clean Marina audit and passed with flying colours.

These achievements reflect our unwavering commitment to protecting our local environment so that you, your family, and your friends, can enjoy it for years to come.

MARINA NEWS

more beautiful than ever! MARINA MID MAKEOVER

Our much-loved marina is closing in on her 70th birthday, and to make her look and feel younger than ever, we've given her a facelift.

OLDIERS POINT MARINA

This grand dame of Port Stephens is now sporting a fetching new paint colour, Sea Mist Grey, and has a dazzling new roof in Shale Grey.

She has also been refreshed with brand-new bi-fold windows both upstairs at The Point Restaurant, and downstairs at The Deck Café, Restaurant & Bar.

Both venues now offer spectacular, uninterrupted, 180-degree views over the marina and our world-class waterway.

Watching the sun set from here has always been special – now it's one of our region's must-see experiences!





The marina grounds have also been upgraded with a new security fence around the boat storage and private parking area, and wider gates for easier access.

We've also installed new fendering to the fuel wharf for stressfree refuelling, and to protect your investment. You may want to consider fendering your own berth – it could be the best present you've gifted yourself!

Our renovations have been designed with you in mind, and we hope you enjoy the marina's makeover as much as we do.

We believe she is now best in show – but wait until you see what we've got planned for her next year!

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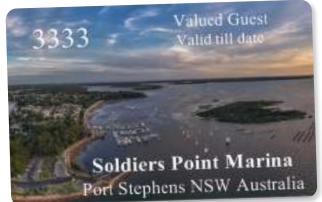
Moor Benefits -MORE OFTEN

Save money from day one with **Moor Benefits.**

Our guests are the heart of our business, and we reward their loyalty with a card that gives them immediate discounts to a range of relevant products and services.

Every year, we add new businesses to this list, so don't forget to check them out.

Guests are eligible for the Moor Benefits card when their boat is moored with us on a permanent basis or for a minimum of one month over the summer period. Conditions apply please see the website.



CAR & FUEL:

AMPOL ANNA BAY 4c per litre discount Location: 4136 Nelson Bay Road, Anna Bay

SOLDIERS POINT MARINA Up to 40c per litre discount *

FITNESS

HORIZONS GOLF RESORT 25% discount on daily green fees Location: 5 Horizons Drive, Salamander Bay

SOLDIERS POINT TENNIS CLUB Complementary use of the local tennis courts* Location: 2A Soldiers Point Road, Soldiers Point

DINING AND WINING

THE POINT RESTAURANT 25% off food only - up to \$40 discount (not valid with any other offer)

THE BOAT SHED CAFÉ, RESTAURANT & BAR 10% dine in - \$3 Small Coffee Takeaway

TYNAN WINES 10% discount with complementary wine tasting Location: 3/141 George Rd, Salamander Bay www.tynanwines.com.au

HEALTH & BEAUTY

THE BEAUTY ESTABLISHMENT 10% off all treatments (excluding the purchase of gift cards) Location: Soldiers Point Marina

MASSAGE AFLOAT 10% off all treatments Location: Soldiers Point Marina

Team Memb

We are excited to welcome Mike Heckrotte to our team. Mike has stepped up into the newly created role of Harbour Master after working for us on a casual basis since December 2021.

Originally from Baltimore in the US, Mike has been in Australia for 23 years and is an integral part of our community. Not only does he volunteer with Marine Rescue Lemon Tree Passage, he has a wicked sense of humour - and rides a silver Vespa!

Mike is working full-time alongside Darrell and Carmen in managing the marina facility - come and say hi to Mike!

Our much-loved Jimmy has scaled back his days. Jimmy will always be an integral part of our team (family) and we love having him and his extensive knowledge at the marina.

We would like to take this opportunity to thank Josh for his service over the past four years. Josh has worked with us as a Casual Dockmaster since December 2018 but is now leaving the area to pursue a career in engineering. We wish Josh all the best for the future; he will be missed around the dock.



MARINA NEWS

Perks of Being Permanent

Did you know that permanent guests at Soldiers Point Marina receive FREE BERTHING at other partner marinas in the ECLAT Club?

The East Coast Luxury Aquatic Travellers Club (ECLAT Club) is an exclusive marina berthing exchange program on the Australian eastern seaboard. It has been designed to enable our permanent guests to enjoy the surroundings and facilities of other award-winning marinas in the club including:

- Empire Marina Bobbin Head
- Empire Marina Lake Macquarie (formerly Marmong Point Marina)
- Gladesville Bridge Marina Sydney Harbour
- Anchorage Marina Port Stephens
- Soldiers Point Marina Port Stephens

So, what are you waiting for? If you're a permanent guest here at Soldiers Point Marina, you're already in the Club! It's easy, and it's free, and you can make your booking here:

https://eclatclub.com.au/contact-us/

Founding member of the ECLAT Club and General Manager of Soldiers Point Marina, Darrell Barnett, said many of their club members have been embracing the opportunities offered by the ECLAT Club:



"We hear many wonderful stories from our members who have been thoroughly enjoying the chance to experience the beautiful surroundings and warm hospitality at the other marinas in the club. We urge all our permanent guests to take advantage of this incredible opportunity."

Welcome to our new sister marina!

Soldiers Point Marina would like to announce the purchase of Anchorage Marina Port Stephens. We welcome them into our fold as our sister marina. Keep an eye on your email for more details on how this might benefit you, our valued marina guests.







Scuttlebutt | SUMMER 2022 - 2023

Succulent Seafood FOR 20 YEARS!

THE POINT RESTAURANT

Iconic sunsets are just one of the many reasons why The Point Restaurant at Soldiers Point Marina has earned its reputation as one of the best dining spots in Port Stephens.

This year, the restaurant celebrates 20 years of serving up fresh local seafood accompanied by some of the most spectacular sunsets on the east coast of Australia.

A recent renovation which includes stunning new bi-fold windows to enhance the view, has elevated the restaurant from divine to sublime.

Tantalise your tastebuds with their Italian-inspired seafood menu, sip cocktails on the huge wrap-around deck, or indulge in their impressive wine list.

Their signature seafood platters are a must try, and the perfect match with a beautiful bottle of bubbles – and that sunset.

For those looking to settle in for a long lazy lunch, or simply want

BEYOND Skin-deep

Establishment Skin Clinic & Beauty Rooms



to sample a bit of everything, you can't go past The Point's Italian Tasting Menu.

Whether you're looking for an intimate dinner for two or a unique location for a party, function or wedding, The Point is perfect.

And in a coup for marina guests and locals alike, the restaurant now offers takeaway, so you can enjoy their delicious food from the comfort of your own home – or boat.

To make a booking, or to place an order, call 02 49847111 or visit the website www.thepointrestaurant.com.au

Not just your average beauty salon, The Beauty Establishment has changed its name to better reflect their core product – your skin!

Jasmin specialises in DMK enzyme therapy and skin care, and is renowned for her results. We've also noticed how everyone who emerges from her salon looks like they're floating on cloud nine!

Book your next treatment with Jasmin at the rebranded Establishment Skin Clinic and Beauty Rooms on 0403 593 699 or contact her via email at hello@estskinclinic.com.au.

- Keepin' It Clean



Keeping you and your boat on the water and having fun is Matt and Molly at Nelson Bay Marine's top priority.

Every boat owner knows that feeling when your boat lets you down. That's why Nelson Bay Marine's Preventative Maintenance Packages ensure that your boat performs at its best, every time. Regular maintenance also helps to prevent small issues from becoming big ones!

Matt and Molly also work hard to reduce their impact on the local environment and have joined Soldiers Point Marina on the Level 3 Clean Marina program. To achieve this level, they have implemented rigorous environmental management systems as assessed by environmental consultants, BMT.

If you want to make the most of your precious time on the water, get in touch with Nelson Bay Marine.

Ph: (02) 4984 9777 | Mob: 0412 207 375 Email: sales@nelsonbaymarine.com.au www.nelsonbaymarine.com.au



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BOAB BOAT HIRE AT SOLDIERS POINT MARINA

Now located at Soldiers Point Marina, Boab Boat Hire Port Stephens offers a wide variety of boating opportunities—both inshore and offshore—with a range of boats that can be used for cruising, fishing, watersports or just relaxing on the water with the family.

Explore the pristine waters of Port Stephens, visit Shoal Bay, Jimmy's Beach or take a leisurely cruise to the Myall Lakes. Or perhaps you'd like to head offshore to the natural wonderland of Broughton Island, the only island off the NSW coast that offers campsites. Boab Boat Hire also have an extensive range of water sports equipment for hire, as well as eskies and GPS systems which come pre-loaded with some fantastic fishing locations.

Please note, a boat licence is required for all vessels. Contact Chris Perry on 0429 348 022 or via email at portstephens@boabboats.com.au

Visit our Facebook page: https://www.facebook.com/Boab.PortStephens/



THE BOATSHED

HAS YOU COVERED



New louvred roof and windbreaks at The Boatshed

The Boatshed has always been a popular destination for its unique setting—surrounded by water on all sides—and its breathtaking views. And to top it off, it serves great coffee and fabulous food.

And now, with the installation of glass fencing on the southern and western sides acting as a windbreak, and a brand-new louvered roof, guests can enjoy the extraordinary location all year round.

From breakfast to burgers, and from platters to homemade cakes, The Boatshed has you covered!

Visit Tash and Tiny at The Boat Shed Soldiers Point or give them a call on 0468 544 319.

sailtime port stephens LOW-COST LUXURY CRUISING FOR EVERYONE



Skippered Charters

For absolute pleasure and peace of mind

Looking for even more fun and freedom on the water? Soldiers Point Marina offers casual skippered charters to help you get the most out of our spectacular coastline.

Live your best life with:

- Sunset Cruising
- Kayaking
- Fishing
- Snorkelling
- Dolphin Watching
- Mouth-Watering Catering

From \$880 for 3 hours with skipper

For more information, contact Carmen 02 4982 7445 or db@soldiersptmarina.com.au

Calling all budding boat owners! Here's your chance to dip your toes in our beautiful waters—at a fraction of the cost—with SailTime Port Stephens.

With two luxury boats in the fleet, MV Independence and SV Liberty, Soldiers Point Marina is offering aspiring mariners the opportunity to experience all the fun and freedom of their own boat without all the hassles, headaches and expenses of normal boat ownership.

SailTime membership entitles you to be a regular cruiser with a variety of membership options available to suit your individual needs. A one-off joining fee includes a two-day induction (or training for those new to boating).

Keep your eyes open for a new boat arriving mid 2023!

Chart your own course from just \$600 per month.

MEMBERSHIP OPTIONS

Gold - \$1090* per month – Min 6 times per month

Silver - \$790* per month - 3 times per month

Midweek - \$600* per month - 3 times per month midweek

*Plus one-off joining fee of \$1,750 for Gold and \$1,200 for Silver and Midweek Members + fuel and engine levy fees. Includes exclusive access to marina facilities and a dedicated parking space.



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- YEAR IN BRIEF -



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Charity car sponsorship
 Covid dogman
 Sydney Ferry Visit SPM
 Darrell and Sam ride in style
 Josh on Anzac Day with David and Jean
 Jimmy and Lisa on Mother's Day
 Sail Port Stephens winners are grinners
 Celebrating the Dragon Boat
 Th Easter Bunny
 Happy Halloween with Lyn
 The Sunset Shoot
 It's Dark and Stormy
 Rhys on Mother's Day
 Better Boating Clinic





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community spirit soars MULTIHULLS VISIT PARADISE

A fleet of Lagoon catamarans sailed into Port Stephens in June for a weekend of fun at Soldiers Point Marina.

Despite the winter weather, the crew embraced the opportunity to meet with other "Goonies". They were all heading north to the Whitsundays, so it was a great chance for everyone to get to know other like-minded boat owners.

DAY 1

- The event started with sundowners on the Brolga Lounge with a tropical-themed evening.
- Darrell kept the margaritas flowing as the "Goonies" made new friends and bonded over their love of all things Lagoon.
- The BBQ dinner was followed by toasted marshmallows over the fire—a much-needed hand warmer for this chilly evening.





DAY 2

- Howling winds meant the morning's sail was cancelled, but that didn't stop the crew from exploring the local area by land—Soldiers Point Marina arranged a fleet of cars and the owners set off on their own adventure.
- As the afternoon rolled around, everyone gathered back at the marina for oyster shucking. A presentation on all things oysters was put on and everyone tried shucking their own oysters—some more successfully than others!
- With full bellies, and a warm games room ready and waiting, the competition was on. Who knew Connect Four and Jenga could be so entertaining!

"It was great to have another excuse to meet with Lagoon owners and friends. Every time I go to one of these events, I realise more and more what a fantastic community we have. The owners clicked instantly and found new lifelong friends." – Marnie Ebeling

If you would like to arrange your own inclusive event, please call Carmen on 02 4982 7445.

NEW DATES ANNOUNCED!

SAIL PORT STEPHENS 2023

Sail Port Stephens has announced revised dates for 2023.

The Commodores Cup (PHS) and Port Stephens Trophy (ORC Club) will now run over 5 days from 24-29 April, with 27 April retained as the lay-day and a major social event planned for Wednesday 26 April.

The SPS W/L Series, featuring the NSW Yachting Championships and TP52 Gold Cup Act 3, runs alone from 5-7 May. Trailables and off-the-beach classes also get their own event on 19-21 May.

"We aim to give competitors the best possible on- and off-water regatta experience in one of the east coast's finest sailing destinations, a little over 2-hours from Sydney by car or an easy day sail. We thank our loyal partners, sponsors, suppliers and competitors for their support and looking forward to welcoming you back to Port Stephens," says Regatta Director, Jennie Hughes. In 2022 Soldiers Point Marina hosted many winning boats, including:

- Elara, skippered by Steve Mullie, winner of the Commodores Cup Non-Spinnaker division
- Stormaway, skippered by Jack Stening, winner of the NSW Yachting Champs IRC & ORC Division 3
- Elusive, skippered by Rick Pacey, winner of the Performance Cruising Division 3.



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WHAT'S ON

DECEMBER

• New Year's music on the marina - Marina guests only Saturday 31st December 2022

JANUARY

Captain's Table BBQ

 Marina guests only
 RSVP to the marina office
 Sunday 1st January 12noon
 Saturday 7th January 6pm
 Saturday 14th January 6pm
 Saturday 21st January 6pm

FEBRUARY

- Don't forget Valentine's Day Tuesday 14th February
- 2023 Garmin Classic
 Friday 17th till Sunday 19th February
 https://www.nswgfa.com.au/tournament.
 php?2023-Garmin-Classic-12
- 2023 NSWGFA Interclub State Championships Thursday 23rd February till
- Sunday 26th February https://www.nswgfa.com.au/tournament. php?2023-NSWGFA-Interclub-State-Championships-14

MARCH

- The Captain's Better Boating Clinic Saturday 18th March Bookings Essential RSVP to the marina office

APRIL

• Sail Port Stephens - Revamped Monday 24th till Saturday 29th April http://www.sailportstephens.com.au/

FACILITIES

- Luxurious private ensuite bathrooms
- Spacious sauna to relax and unwind
- Private onsite gymnasium
- Onsite laundry and dry-cleaning services
- Customer lounge / library / business centre
- Boardroom for private meetings
- State-of-the-art berths
- Filtered water facilities
- 24-hour fuel dock by appointment
- V-Assist (valet) guest assistance
- Onsite ATM and weather station
- Private car park access
- Luxury Lamborghini golf cart
- Onsite beauty therapist
- Two superb waterfront restaurants
- Floating Coffee Shop
- Marine service repair and shipwright
- First-class marine brokerage
- Boat hire for exploring waterways
- Boat charter for all budgets
- Undercover valet boat storage
- Kayak and paddleboard storage
- Shrink wrapping for vessels and vehicles
- Visitor dock with easy access
- Disabled facilities
- Beach access for strolling or swimming
- Weddings Afloat for on-water weddings

 Anzac Day – Anzac cookies with Mike and Jimmy at the marina Tuesday 25th April

MAY

• Sail Port Stephens – continued Friday 5th till Sunday 7th May Friday 19th till Sunday 21st May



AMAZING FUEL OFFER

- 40c PER LITRE DISCOUNT -To find out more - contact Darrell 02 4982 7445

SERVICES

- Complimentary summertime cocktails, coffees and newspapers delivered to your boat
- Complimentary Twinings tea, Nespresso coffee, beer, red and white wine, soft drink and filtered water all year round in our customer lounge
- Foxtel, XBox console and game library available in our customer lounge
- Movie and board game library
- Wireless internet
- Complimentary use of bicycles, kayak and paddle boards
- Complimentary tennis at nearby courts
- Complimentary Lexus courtesy cars
- Complimentary use of iPad
- Airport pick-up and drop-off service
- Parcel and postal services
- Rubbish and recycling facilities
- Dock assistance
- Random security patrols and CCTV security cameras
- VIP valet parking services
- Educational programs
- Moor Benefits Loyalty Card
- Portable defibrillator
- 24/7 camera access to your vessel

CONTACT LIST

SOLDIERS POINT MARINA

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SAILTIME PORT STEPHENS

Ph: (02) 4982 7445 Email: darrellb@sailtimeaustralia.com.au www.sailtimeaustralia.com.au/portstephens

FLAGSTAFF MARINE - BOAT SALES

Ph: 02 4919 1555 or 1300 998 662 Email: sales@flagstaffmarine.com.au www.flagstaffmarine.com.au

NELSON BAY MARINE

Ph: (02) 4984 9777 Mob: 0412 207 375 Email: sales@nelsonbaymarine.com.au www.nelsonbaymarine.com.au

ESTABLISHMENT SKIN CLINIC

Mob: 0403 593 699 hello@estskinclinic.com.au www.estskinclinic.com.au

THE DECK CAFE

RESTAURANT & BAR Ph: (02) 4919 1502 www.thedeck.net.au

THE POINT RESTAURANT

Ph: (02) 4984 7111 Email: bookings@thepointrestaurant.com.au www.thepointrestaurant.com.au

THE BOAT SHED SOLDIERS POINT Mob: 0468 544 319



Scuttlebutt is printed using soy-based inks on paper manufactured from sources with responsible forestry practices and is elemental chlorine-free