

### Soldiers Point Marina Gains Significant International Environmental Accreditation

After a lengthy accreditation process, Soldiers Point Marina has been recognised as the first marina on the east coast of Australia to achieve Level 4 International Organisation for Standardisation (ISO) 14001 Clean Marinas Program status.

Level 4 builds on levels 1-3 of the Clean Marinas program established in 2002 by the Marina Industries Association (MIA) with the objective of protecting the nation's coastal and in-land waterways.

ISO governs the International Standards for Business, Government and Society. This international environmental accreditation is another major commitment by Soldiers Point Marina to be the very best in environmental practices.







### Complimentary iPads now available

Leave the laptop at home!

In addition to our complimentary computer facilities in the business/ leisure lounge and the free wi-fi access provided to all guests at the marina, the new IPad service allows our quests to leave the laptop at home but still be able to Skype with family and friends, make a dinner reservation online or browse local attractions. The IPads are pre-loaded with movies, games and apps to find local restaurants, weather and other activities.



new B-Class Mercedes Benz at their disposal. The Mercedes will join the Nissan Twin Cab in giving guests the chance to

in absolute comfort and free of charge.

Mercedes Benz has made a real impact on

the small car market in recent years and this seems set to continue with the release of the

new B-Class. It has all the quality and stylish

surprisingly spacious interior and boot - great

for boaters wanting to top up on provisions.

The courtesy cars are available to all guests for local travel on a first come, first serve basis. Contact the Marina Office on

features you expect from Mercedes, with a

reach local shops, restaurants, beaches etc.

Marina customer Chris Harvey with the new iPad



### **BRING ON THE** M PURE THOUGHTS.

Surrender to your M Pure thoughts today at Kloster BMW.

BMW M3 COUPÉ PURE EDITION II THE ULTIMATE DRIVING MACHINE

Kloster BMW 934 Hunter Street (Cnr of Hunter & Railway Street), Newcastle West. Tel: (02) 49 220 590. www.kloster.bmw.com.au LMD2334

### **MDBS** -Port **Stephens**

"Due to the recent resurgence in the market and high volume of boat sales MDBS Port Stephens is currently looking for quality new listings" said owner Peter Kennedy. "Despite the forecasts, boats are changing hands at an unprecedented rate" he said. So if you are looking to sell, trade or upgrade contact MDBS

Port Stephens and take advantage of the strong demand for used vessels for the upcoming boating season.





## For Sale Riviera 43 Flybridge

**Year:** 1997

Model: Riviera 43 Flybridge Cruiser

L.O.A: 43'

Power: Twin Caterpillar 435HP

#### **MDBS Port Stephens**

Soldiers Point Marina Sunset Boulevarde **SOLDIERS POINT** 

Phone: (02) 4919 1555 **Mobile:** 0409 050 928

Opening hours: Mon - Fri 9am - 5pm Weekends 9 30 am - 4 30pm

Email: peter@mdbsportstephens.com.au Web: www.mdbsaustralia.com

Very well maintained and cared for flybridge cruiser. Low hours and fully optioned with all extras including large capacity Genset and Inverter, Bedding package, Rod holders, Flow scan gauges, Bow & Stern thrusters and Davco Davit crane and cover.

Available for inspection now.



## **Soldiers Point Marine Centre Under New Management**

Jenny Busch from Soldiers Point who have taken over ownership of Soldiers Point Marine Centre. Many of you will already know Jenny who has been working in the office now at SPMC for the last 2 years.

Jenny hails from a marine background having started off her working life in the hustle and bustle shipyard of Cockatoo Dockyard down on Sydney Harbour. Jenny is also involved with many of the local sporting clubs in Port Stephens from managing junior rugby teams through to the local junior sailing club where she is an active officer.

Greg, who started out his career in marine electronics, has been involved in the marine industry for the last thirty years. His working life has taken him rom prawn trawling along the African

Congratulations and welcome to Greg and coast of Mozambique through to sailing the world's oceans and running some of the giant underwater machines used in the offshore industry.

> Together, Greg and Jenny, along with their family, are bringing the local touch back to SPMC and with it recognition of the responsibilities entrusted in them by their customers when carrying out work on what is to some, their most prized possession.

> Along with the mainstay of slipway work and mechanical services, they will also be offering electrical and electronic repairs and service.

Come down and say g'day to Greg, Jenny, and the team.

SOLDIERS POINT MARINE CENTRE. Same name. New Focus.

**Phone** (02) 4984 6300 **Email:** admin@spmcentre.com









### **Soldiers Point Boat** Hire

The hire boats at Soldiers Point Boat Hire coming from far and wide to experience the thrill of skippering their own boat for the day, understanding that most don't need a licence. Whether you are fishing, or exploring the stunning Port Stephens

Customer safety and satisfaction is number one priority for Peter and the crew and all boats are fitted out with GPS safety technology tracking as well as an Aid and Assist button. Also included is a hands on demonstration before you leave the marina, a waterways map and the all important esky!

**4.5 Drifter,** 15hp, tiller steer with seating families or couples wanting to do a spot of fishing. **No license required.** 

**5.3 Warrior,** 115hp, this boat is a real as a bow rider with seating in the cockpit and in the front of the boat forward of the screen, in total there is seating for six passengers. **License required** 

19ft "Elete" Pontoon Boat, 30hp (four stroke) luxurious lounge seating for 10 passengers, sound system with ample speakers, large bimini top for shade, comfort and style never before available on the bay! This boat also has a boarding ladder on the front deck for the kids after they have had their swim. No license required.

For the fun at heart, sit on style making them safe and easy to operate and navigate!





# **Spring Sale** on Kayaks

Soldiers Point Boat Hire is having a spring sale on single and double Kayaks. Huge price reductions, for further info call Peter on 0409 050 928. The kayaks are fabulous fun and a relaxing way to explore our pristine waterways.

#### **Soldiers Point Boat Hire**

Soldiers Point Marina Sunset Boulevarde SOLDIERS POINT NSW 2317

Phone: (02) 4919 1234 **Mobile:** 0427 441 290

Email: info@soldierspointboathire.com.au Website: www.soldierspointboathire.com.au

**OPEN 7 DAYS FOR YOUR** 

CONVENIENCE

## **Business for Sale**

Due to the increase in boat sales activity Peter & Jackie are reluctantly offering the Soldiers Point Boat Hire and General Store for sale. This is a great cash flow business with 1st class Hire Drive vessels and a simply magic location for a shop front with loads of growth potential. Ideal for a couple/partnership looking for a fair dinkum sea change.

### The General Store OPEN 7 DAYS FOR YOUR CONVENIENCE

You will have to see the location of this well stocked, nautically and stylishly decorated floating shop to believe it. Located right on the marina surrounded by beautiful boats and natural beauty it's not unusual to have dolphins and seals pop by on a regular basis.

Stocking all the daily essentials including bread, milk ice, soft drinks, snack foods and fresh fruit. There are also many gourmet products to choose from. As expected from a waterfront position Peter and Jackie Kennedy also stock a range of fishing gear as well as bait and will happily talk to you about the area's amazing fishing hot spots.

#### The Boat Shed & General Store

Soldiers Pt Marina Sunset Boulevarde SOLDIERS POINT NSW 2317

Phone: (02) 4919 1234 **Mobile:** 0427 441 290

Email: info@soldierspointboathire.com.au Website: www.soldierspointboathire.com.au





### **Complimentary Customer Clinics**

At Soldiers Point Marina we know the quality of our facilities is right, so it is the quality of our service that is the focus of every action and decision we make - "how can we do it better?" is the marina's constant mantra

We are proud that over the years we have developed a customer-focused culture where every action is shaped by a relentless commitment to meeting and exceeding customer expectations.

Over the past 12 months Soldiers Point Marina has held several clinics for the benefit and enjoyment of our customers.

### Fishing Clinic



Held in January this year, local fishing guru and established author John "Stinker" Clarke kept his audience enthralled with his extensive local knowledge of all the best local fishing spots and how to have lots of fun along the way. This is an annual event and we look forward to another clinic with "Stinker" on January 9th 2013.

### **Boat Handling Clinics**



For Marina Customers - Every Easter Saturday local water police officer Brett Allman conducts a boat handling clinic for interested marina customers. The well patronised 90 minute clinic includes important issues including; best boating practices, boat manoeuvring, caring for your boat, how to and who to call if in trouble on the water, reading the tides, berthing and casting off and great tips on boating safety handling skills. Brett will be back at the marina in January for another clinic on January 12th 2013.

### Ladies Only Boat Handling Clinic -



After being approached by several of our lady customers we decided to also hold a boat handling clinic for ladies only which was such a hit that three clinics were immediately marked in the diary. Please reserve your spot in the Saturday October 27th or the Saturday November 24th 2012 clinic. Our guests are also treated to a complimentary morning tea at The Deck following the clinic.

#### **Boat Maintenance Clinic**



Peter Kennedy and Simon French from MDBS in conjunction with the marina held a successful Saturday morning clinic recently. Some of the issues in the 50 point check list covered by Simon and Peter included; checking your battery for corrosion, to the bilge blower, fan belt, fuel filters, checking for smoke of any kind and ..... everything in between.

For all enquiries regarding any of the above clinics or to reserve your spot in the next one please call Darrell on (02) 4982 7445

### **Defibrillator** Now at **Marina**

We sincerely hope that we never need to use this device, however, the marina has recently purchased an automated external portable defibrillator. It is located directly outside the downstairs administration office, opposite the weather station.



Marina Office Manager Maxx Blackburne with the new defibrillator

## **Kayak** Storage

available at Soldiers Point Marina

### No cluttered garage, no roof racks, no hassles.....

Simply collect your kayak from secure storage and walk a few metres before launching on the white sandy Sunset Beach, adjacent to the marina.

Call Darrell today for more information (02) 4982 7445





### Flagship Accommodation.....



- 2 bedrooms
- 1 bathroom
- Open plan lounge/dining/ kitchen
- Leather lounges
- 106cm plasma TV
- Complimentary use of iPad
- Air-conditioner in lounge/ dining area

- Ceiling fans in both bedrooms
   Adjoining laundry with washer & dryer
- Paved pergola courtyard which looks across 1st tee
- Outdoor setting
- BBQ
- Dedicated car park 15 metres from front door
- Villa is located 100 metres from clubhouse



The Horizons Golf resort is a challenging par 72, 18 hole golf course with four tees in total; championship, members, resort and ladies.

The complex facilities include pools, spas, sauna, tennis and volley ball courts, driving range, 2 restaurants and sportsman's bar, children's playground and BBQ area - in other words something for everyone.

The Flagship Golf Villa is available for year round short term rental.

Call Darrell now to discuss your bookings at Flagship Mariners Apartment and Flagship Golf Villa on +61 (02) 4982 7445 or by email db@soldiersptmarina.com.au



1300 00 CLUB (2582) clubmarine.com.au



### Flagship Mariners Apartment

With just a three minute walk to Soldiers Point Marina, the Flagship Mariners Apartment is perfectly situated. The new three bedroom, stylish and luxuriously appointed apartment has stunning views over Port Stephens. The apartment is a stones'

throw from two sandy beaches, cafes, restaurants, beauty salons, a general store, public wharf, tennis court and public transport is right at the

front door. This apartment is all about convenience and quality and makes for an

excellent home base for your stay in Port Stephens.

If your boat is up on the slips at Soldiers Point Marina or you need to gain your land legs for a while the location of this beautiful designer styled apartment with all the luxury conveniences you would expect is perfect.

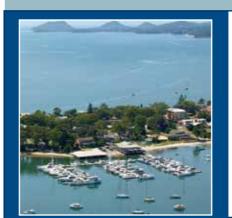


- Plasma in the master bedroom
- DVD and blueray player
- Xbox
- Complimentary use of iPad
- Sound system
- Ducted air conditioning
- Fully equipped kitchen
- Internal laundry
- Spa bath

- Posturepedic mattressesLarge undercover balcony
- with BBQ setting
- Undercover secure parking for 2 cars
- Wheelchair accessible
- Complimentary use of local tennis courts







# ALL AROUND THE WORLD ALL AROUND AUSTRALIA...

You'll find Bellingham Marinas designed and built to stand the test of time

With over half a century of experience, Bellingham is the proven industry leader in designing and building Marinas and commercial pontoons to suit virtually every conceivable application.

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Soldier Point Marina, Australia

The World's Most Comprehensive Marina Builder



### **Continuing** Our **Community** Involvement

Soldiers Point Marina, Platinum Sponsors - Real Futures Foundation



Mission Statement: To assist secondary school students on

#### the Tomaree Peninsula in reaching their full potential through job preparedness, motivation and skill development.

With a three year \$50,000 sponsorship from Soldiers Point Marina, the Real Futures Foundation is providing many opportunities and innovative programs for students from St Philips Christian College and Tomaree High School to increase their educational engagement and attainment or choose a positive pathway that enables successful transition to employment, further education or training.

The Marina and the Real Futures Foundation recently arranged for the Marina Industries Association (MIA) to hold a Marina Attendants Course for students who have an interest in working in the marina industry. The course sponsored by Soldiers Point Marina was delivered by Phil McGowan one of Australia's leading Certified Marina Managers from

Birkenhead Point Marina who gave students a theoretical and practical knowledge of working

The 16 students spent the day at the marina learning safety and emergency procedures, knot tying & splicing, and how to provide berthing

For more information about Real Futures or the benefits of becoming a sponsor please visit www.realfutures.com.au



It was with great sadness that we learnt of the sudden passing of Chris Walkling. As the founding Principal Vale Chris Walkling of St Philips Christian College Chris was a long term board member of the Real Futures Foundation. Our deepest condolences are with Chris's family and the school community, he is sadly missed.

### Soldiers Point Sailing School



After its first very successful year of operation Soldiers Point Sailing School located at Soldiers Point Marina has ensured over 30 local youngsters have gained their Yachting Australia endorsed Basic Skills I Certificate. In conjunction with the Real Futures Foundation, the sailing school offers complimentary sailing lessons for students at Tomaree High School and St Philips Christian College in their regular weekly sport lessons under the expert guidance of Chief Instructor Graham Oborn and his team. "The fleet of eight Optimists, two Lasers and a recently completely refurbished Etchells are ideal for

training both young and older students giving them confidence, a sense of adventure, a strong mental ability and the chance to make new friends" said Graham.

The sailing school also conducts regular school holiday programs with over 100 students enjoying the thrill and freedom of sailing during the past 12 months.

In preparation for the upcoming sailing season, Soldiers Point Sailing School in association with MDBS Boat Brokers at Soldiers Point Marina has a range of Neil Pryde rashies, boots, gloves, hats and vests available for purchase. Please wander down and check out the gear specifically made for our younger people.

For more information please phone: (02) 4982 7773 or visit www. soldierspointsailingschool.com.au



School holiday fun



School sailing lessons

### Marina Sponsors Art Show

Soldiers Point Marina was very proud to host a category in The Port Stephens Community Arts Centre, Port Stephens Art Prize 2012. The winner of the \$1500 prize in the Marina sponsored category

"Marine Theme" was Newcastle based artist Gwendolin Lewis with her oil painting "Tugs on Newcastle Harbour" which she painted in January this year.



### Mercury now offers the largest range of EFI 4-strokes!









(02) 4982 7445

### The Deck Café/ Waterfront Bar

Location location! Absolute waterfront dining at it best with a Mediterranean and seafood inspired menu to match. The Pappas family hospitality is famous amongst locals and holiday makers alike and for this reason the Christmas Day luncheon and New Years Eve dinner will certainly be booked out very quickly so it's advisable to beat the rush and phone now to make a reservation.

The traditional Christmas Day luncheon menu with all the trimmings is great value at only \$115pp. New Years Eve dinner as usual will be lots of fun at The Deck with live music and the outstanding location provides a fabulous spot to watch the midnight fireworks. This too is amazing value at only \$115pp with both menus featuring lobster and local oysters.

The Deck offers a wide range of pasta, salads seafood and meat dishes, with their speciality



the slow roasted lamb shoulder on the bone, basted with fresh herbs, lemon juice and olive oil, served with seasonal vegetables.

It's hard to beat a leisurely relaxing breakfast overlooking the water and the extensive and interesting menu at The Deck is sure to have you returning time and time again.

By prior arrangement The Deck even offers delivery of takeaway meals to boats in the marina, or they can be collected by the boat

owner. The menu is exactly the same as the a la carte menu but with a 20% discount.

"We are open for breakfast lunch and dinner every day and our guests are welcome to iust pop in for a drink at our bar and eniov the spectacular sunset" said Bambos Pappas, part owner of The Deck.

Ph: (02) 4919 1502 Web: www.thedeck.net.au

### **The Point** Restaurant

Coupled with the waterside location, exceptional food and service from Julie and her team and the many awards that adorn the walls, The Point Restaurant is the area's foremost fine dining experience. Known for his emphasis on using fresh produce particularly seafood, Chef Paul Simpson never fails to excite with his innovative and changing seasonal cuisine.

The Point's annual Christmas Party on Friday December 7th is the ideal party venue for your staff Christmas Party. A DJ will be playing from 7pm - 11.00pm, and at only \$55pp for a beautiful exciting three course meal with all the trimmings, this represents outstanding value.

New Years Eve at The Point is another winner with a three course meal to tantalise your tastebuds and a DJ providing music to get you up and dancing to celebrate the New Year. The cost for this great party is only \$110pp, including of course a wonderful venue to watch the midnight fireworks.

Contact Julie on (02) 4984 7111

**Email:** julie@thepointrestaurant.com.au Web: www.thepointrestaurant.com.au





### Filling Cinnamon Lemon juice

### Cooking Instructions:

Peel and dice apples into 2cm cubes Wash and cut rhubarb into 2cm

Combine all the above ingredients into a pot and cook over a low heat for 10 minutes - Remove from heat and strain fruit

**Streusel Biscuit - Topping** 

Plain flour Almonds ground 10g

**Cooking Instructions:** 

Combine all ingredients into a ball of dough and refrigerate

When cool, grate onto a tray lined with

lightly covering the tray) cook at 180\* c

Warm through the filling mix and place onto serving dish - Top with shards of broken biscuit. Serve with warmed custard and for added yum! a dollop of vanilla ice cream if you wish.

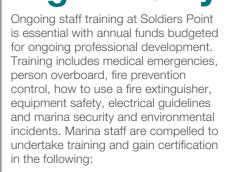
### **Flagship** Undercover **Boat Storage** and Valet **Service**

f you like to relax and spend your spare time out on the water and are thinking about a boat but have no where to store it, Flagship Undercover Boat Storage is the answer

Flagship Undercover Boat Storage facility is located only one kilometre to the nearest boa ramp on the pristine waters of Port Stephens and is available seven days a week. The helpful marina staff can help you hitch and unhitch your boat and/or also take your boat without any hassles

A boat washing and detailing service is also available. We provide a back to base alarm em, security lighting and regular random security patrols as security is our number one priority at Flagship Storage.

- complimentary use of the luxurious personal care facilities located at the marina complimentary use of the spacious dry sauna complimentary summertime morning coffees, newspapers and afternoon cocktails complimentary use of the internet and computer in the guest lounge/library complimentary game of tennis at
- **Staff** Training a **High Priority**



- First Aid (St Johns Ambulance course)
- Fire Fighting (training undertaken with local fire brigades)



- **Boat Licences**
- Swimming (all staff must swim at least 100 metres)
- Basic Boat Handling

Staff recently recertified for the First Aid Fire Fighting & Evacuation Procedures course held at the marina

The two hour course was designed to provide staff with an understanding of fire awareness and prevention, plus what to do and what not to do if faced with a fire in the workplace.



complimentary use of the marina

vehicles and pushbikes.

- · Accommodation with the views of Internationally renowned Port Stephens
- Located right on the water with 3 acres of manicured gardens
- Family friendly property with an abundance of grass for the children to run around
- Shoreline Steakhouse is home to the best steak in Port Stephens We offer quality guaranteed "1824" steak in a variety of cuts at amazing value prices.

### Ibis Styles Port Stephens **Salamander Shores Hotel**





47 Soldiers Point Road, Soldiers Point NSW 2315 T: 02 4982 7210 E: bookings@salamandershores.com www.salamander-shores.com



(02) 4982 7445



### What's On

### **OCTOBER 27 2012**

Ladies Boat Handling Clinic Soldiers Point Marina, 9.30-11am

### **NOVEMBER 2ND & 3RD 2012**

Tastes of the Bay, Nelson Bay Foreshore

### **NOVEMBER 24 2012**

Ladies Boat Handling Clinic Soldiers Point Marina, 9.30-11am

#### **DECEMBER 31 2012**

Midnight Fireworks Display Soldiers Point Marina

#### **JANUARY 9 2013**

Stinkers Fishing Clinic Soldiers Point Marina, 10.30am- 12 noon

### **JANUARY 12 2013**

Boat Handling Clinic Soldiers Point Marina, 10.30- 12 noon

### FEBRUARY 18 & 19 2013

Billfish Shootout Tournament

#### FEBRUARY 25 & 26 2013

NSW GFA 50th Anniversary Interclub

Tournament

#### MARCH 3 & 4 2013

NSW GFA 50th Anniversary Interclub Tournament

#### MARCH 22 - 24 2013

Trailer Boat Fishing Tournament

**APRIL 15 - 21 2013** 

Sail Port Stephens

### **Contact List**

#### **Soldiers Point Marina**

Sunset Boulevarde, Soldiers Point, Port Stephens, NSW 2317, Australia. **Ph:** (02) 4982 7445 **Fax:** (02) 4982 7193

Int: +61 2 4982 7445

Email: db@soldiersptmarina.com.au Web: www.soldiersptmarina.com.au

### **MDBS - Port Stephens**

**Ph:** (02) 4919 1555 **Mob:** 0409 050 928

Email: peter@mdbsportstephens.com.au

Web: www.mdbsaustralia.com

#### Soldiers Point Boat Hire

Ph: (02) 4919 1234 **Mob:** 0427 441 290

Email: info@soldierspointboathire.com.au Web: www.soldierspointboathire.com.au

#### **Soldiers Point Marine Centre**

**Ph:** (02) 4984 6300 **Fax:** (02) 4984 6305

Email: admin@spmcentre.com

### **Soldiers Point Massage** and Beauty Centre

**Ph:** (02) 4982 7773

#### **Soldiers Point Sailing School**

Ph: (02) 4982 7773

Email: info@soldierspointsailingschool.com.au Web: www.soldierspointsailingschool.com.au

### The Boat Shed & General Store

Ph: (02) 4919 1234 Mob: 0427 441 290

**Email:** info@soldierspointboathire.com.au Web: www.soldierspointboathire.com.au

#### The Deck Café/ Waterfront Bar

**Ph:** (02) 4919 1502

Email: nick@thedeck.net.au Web: www.thedeck.net.au

#### The Point Restaurant

**Ph:** (02) 4984 7111

Email: julie@thepointrestaurant.com.au Web: www.thepointrestaurant.com.au

### Services and **Facilities**

- Private Personal Care Facilities
- Sauna
- **Beauty Centre**
- 24 Hour Fuel Dock by Appointment
- Digital CCTV
- Random Security Patrols
- Two courtesy vehicles
- Reserved Car Parking
- Flagship Valet & Undercover Boat Storage Service
- Customer lounge
- Complimentary Business Centre
- Foxtel digital tv to all berths
- Visitor Dock

### ATM

- Two Superb Restaurants
- Marine Services and Slipway

**APRIL – 2013 EASTER SATURDAY** 

Boat Handling Clinic

Blue Water Country Music Festival

Sydney Boat Show

Darling Harbour

**AUGUST 1 - AUGUST 5 2013** 

**JUNE 8. 9. 10** 

Port Stephens

Soldiers Point Marina, 10.30 - 12 noon

- **Boat Valet Service**
- Complimentary Tennis
- Close to Award Winning Golf Courses
- Beach Access
- Onsite Weather Station
- Flagship Mariners Apartment
- Flagship Golf Villa
- Flagship Valet Service
- Laundry and Dry Cleaning Service
- Dock Assistance
- The Boat Shed and General Store
- Wireless Internet
- Complimentary use of Bicycles
- Boat Hire
- Customer library
- State-of-the-art Berths
- Filtered Water
- Marine Brokerage
- Australia's 1st "Clean Marina"
- Australia's 1st "Carbon Neutral Marina"
- Rubbish and Recycling
- Disabled Facilities
- **Educational Programmes**
- Member's Scuttlebutt Newsletter
- Summertime and Beyond, Complimentary Cocktails, Coffees and

Newspapers

Complimentary use of iPad





**Gold**Anchor











