



# Scuttlebutt

THE SOLDIERS POINT MARINA NEWSLETTER



## *Soldiers Point Marina* **AWARDED PLATINUM ANCHOR STATUS**

Soldiers Point Marina has been awarded the coveted Platinum Anchor accreditation under the Global Gold Anchor Scheme. Platinum status is the highest possible level of the Anchor accreditations, with only seven (including Soldiers Point Marina) in the world accredited to this level.

Here at Soldiers Point Marina we consider ourselves to be a boutique style marina, similar to a high-end hotel. Located in the pristine waterways of Port Stephens, the marina and its luxurious facilities are an experience within them self. Our commitment is to offer you service of the highest standard and a memorable boating experience. We take pride in our 'can-do' attitude. You will find that nothing is too much for our experienced and knowledgeable staff.

Only marinas that achieve an extremely high assessment score in all categories from infrastructure and facilities through to customer service are then recommended by the Gold Anchor Standards Panel to be further assessed for the Platinum status. This further assessment includes the provision of additional information and communication by the applicant to the Global Standards Panel. The certification is awarded by the Global Marina Institute (GMI) – a international entity with ties to the Marina Industry Association (MIA) based in Australia and The Yacht Harbour Association (TYHA) based in the UK. Both Associations have a board of directors who have to scrutinise and approve the accreditation.

Darrell Barnett, Marina Manager said, "It is truly an honour to be internationally recognised alongside some of the best marinas in the world. Our staff work tirelessly each and every day to ensure our level of customer service is second to none. We are very

proud of this achievement; however, this accreditation keeps us on our toes striving harder to maintain our excellent reputation and exceed our customer expectations at all times."

Soldiers Point Marina met and exceeded many of the category priorities including excellent infrastructure and maintenance of their facilities, utilising high quality materials, excellent design and aesthetics including landscaping and presentation, enhanced by the extensive use of sculptures and decorative features located both on the water and land.

Soldiers Point Marina is built to world-class standards and offers the boat owner a state-of-the-art home base, with a floating concrete walkway/pontoon system, the only 316 stainless steel marina in Australia built by Bellingham Marine, providing easy access and secure berthing. All berths are fully serviced with power, filtered water, two telephone lines, network ISP dial up computer links, free to air digital TV, wireless internet and Foxtel. Berths are numbered at each end for easy recognition on arrival. Within the pontoon system are two guest lounges. The Brolga Lounge hosts a guest BBQ area complete with sun lounges and outdoor seating, as well as a newly installed misting system on the louvered pergola for those hot Summer days. The Albatross Lounge hosts The Boat Shed Café and General Store along with Boat Hire and Kayak Storage. The Port Stephens franchise of SailTime operates from the marina as well as numerous other local business. Soldiers Point Marina is a unique and impressive facility.



# VALET AND CONCIERGE

Soldiers Point Marina's introduction of a unique and user friendly Customer Arrival Alert System earlier this year has driven service at the multi-award winning marina to new heights. Known as V-Assist, this service offers added value for our marina berthing customers and ensures "light work" is made of the boating process.

V-Assist alerts the marina's Porter to a customer's arrival either by land or water via two sensor tags provided for the customer's car and boat. The porter then greets the customer, parks their car in the dedicated Customer Car Park, unloads supplies etc and assists with transporting the luggage, shopping and supplies to the boat, where they are stowed and departure preparations are made ready for the owners. The concierge service can also turn on the air conditioning and have the vessel brought round to the fuel wharf, fuelled, pumped out, started and ready to set off as soon as you arrive. Shot on time? Ask the concierge to stock your fridge full of supplies or even just arrange you a bag of ice for the esky. Nothing, within reason, is too much trouble!!!

On return to the marina by boat, a sensor on a nearby point alerts the Dock Master that the vessel is approaching. This ensures that the berth is attended to assist with docking. The Porter is also notified to help with the unloading process and return of the customer's luggage etc to the customer's vehicle.

"V-Assist ensures we are enhancing the whole boating experience for our customers and gives us an edge on customer service." Says Darrell Barnett. "It's great to hear the positive and enthusiastic feedback we are receiving from our customers!"

More information on V-Assist can be found on the website, or just ask one of our friendly staff.

## LAGNIAPPE

This is a wonderful new word that means so much by way of service. "It encompasses all those unexpected little extras we provide at the marina for our boating customers." says Darrell Barnett. "Coffee and cocktails delivered to your boat. Newspapers in the morning, ice-blocks and cold face-washers on hot days, gifts on special days like Father's Day, Mother's Day, Australia Day and Valentine's Day. Even ANZAC biscuits on ANZAC day!"

"This is not just a place to park your boat, but a whole new customer experience that puts a smile on your face!" says Darrell. "We strive to add the little extras that make us different to most marinas." See a full list of our facilities and services on the back page of Scuttlebutt.

*"For us, the entire boating experience has been significantly enhanced by the facilities and services at Soldiers Point Marina. There's no stress anymore when we go on our boat. The whole thing is a pleasure from start to finish!"*

Luke and Penny – Marina Customers



# PET FRIENDLY

We've added a "puppy parking station" with easy lead clip on, a water bowl and security for your pet whilst you get ready to go on-board.

All pets are welcome on a lead or in a cage. We wish your human and animal family to enjoy our facility, please ensure your pet is under control and any

little messes are cleaned up. There are some area we wish to keep for humans only, these include our beautiful Personal Care Facilities, the America's Cup Lounge and the Halvorsen Club Fitness Centre. Lastly if you are heading out with your pooch, you might want to consider purchasing them a life jacket, happy and safe boating always.



Elouise in the dockcart

# HALVORSEN CLUB FITNESS CENTRE

We are pleased to open the doors to our newly established Halvorsen Club Fitness Centre. Many of our valued guests expressed a keen interest in an onsite marina gym and we have delivered!

Located upstairs near to the marina office, the fitness centre is completely private from the balcony, yet offers beautiful views over Sunset Beach whilst you workout or enjoy a quiet yoga session. Complete with treadmill, free weights, exercise ball and weight station, the space offers the option for cardio and strength training, as well as enough room to bring along a yoga mat and stretch out.

With Christmas holidays and our famous summer cocktails soon upon us, this is a great way to keep a little healthy balance in your life. 😊



## America's CUP LOUNGE

Perhaps the greatest moment in Australian sporting history is recalled in the America's Cup Lounge situated on the main concourse at Soldiers Point marina. This sumptuous lounge is a small museum with some very impressive memorabilia to recall that great moment when Australia II won the America's Cup.

Business facilities and a member's kitchen/bar are now located at the rear of the air-conditioned lounge. There's also an Xbox 360 connected to the big screen TV and complimentary beer, red wine, white wine, soft drink, bottled water, Twinings tea and Nespresso coffee.

The America's Cup Lounge is available to Customers who berth their vessel at the marina on one of the attractive plans that offer so many unique and technology leading extras. You could make quite an impression by greeting your friends in this iconic lounge!



Steven Dews Boardroom

## - The Steven Dews - BOARDROOM

As you arrive into the marina complex, you will see the new Steven Dews Boardroom on the corner of the lower level. This facility is for your use and is named after our very good friend and renowned marine artist Steven Dews who once used the marina as a base for his inspiration.

The room is adorned by some of Steven's amazing artwork, themed with beautiful cedar furniture. The paintings are simply magnificent. You'll be impressed with the vessels he has brought to life, but his ability to paint the sea in all her moods is stunning. Take a look on line at some of Steven's work and you will be astounded at his ability to bring all kinds of vessels to life on canvas. If you'd like to use the boardroom, please call the office for bookings. **Ph: 02 4982 7445**

<https://www.yachtingworld.com/extraordinary-boats/wolfhound-steven-dews-yacht-home-and-studio-for-next-ten-years-95518>

<http://www.artnet.com/artists/john-steven-dews/>

# SCULPTING A NEW FACE AT THE MARINA

## THINKING MAN

### *"Summit" aka Thinking Man*

Sculpture is one of the most iconic and lasting form of outdoor art. Due to the marina's beautiful outdoor setting it is fitting that Soldiers Point Marina follows this innovative lead by adorning the marina precinct with yet more magnificent sculptures.

Just before you head down the ramp to the marina deck level, you can stop for a private chat with "Thinking Man" in our aptly named "Contemplation Corner". He's very discreet and loves to listen!

This life size bronze is the work of Laurence Edwards, a British sculptor who graduated from the Royal College of Art in the 1980's. A regular visitor to Australia, Laurence has found a very enthusiastic audience, evidenced by winning the 'Macquarie Prize' at Sculpture by the Sea in Sydney.

One of the few sculptors who actually casts his own work, Laurence is fascinated by human anatomy. Working with a wide variety of materials, there is a primitive connection between the landscape and the figure in the sculptures by Laurence. His sculptures express the raw liquid power of bronze, its versatility, mass and evolution, and in the variety of process-marks he retains, tells the story of how and why each work came to be.

Laurence has studied traditional casting techniques in India and Nepal, an experience that not only influenced his treatment of form and technique, but also gave him the necessary tools to establish his own atelier. He has been building a career exhibiting all over the world, represented by Messum's Gallery of London.

One of the most pleasurable elements of these sculptures is seeing the making process so very much in evidence in the finished works. Laurence is an unusual sculptor in that he is intimately involved in the process of making from start to finish. Not for him are the large professional bronze casting factories. His sculptures are all cast by him and his team, often using techniques he alone has invented, often destroying the chance for replication in the process. The outcomes as a result are full of verve & vitality.

Our "Thinking Man", was named 'Summit' by the artist as he was originally commissioned as part of a set of four figures climbing a staircase. "Two figures are depicted climbing the staircase and one stands on top of the stairs looking down at them. 'Summit' sits right at the top as though he's already made the climb and is contemplating what, how and why he made the journey. It's an installation that delves into the ideas of ambition, career and life's journey" said Laurence.

Go on, talk to him . . .

**"Summit" aka "Thinking Man"**

**Bronze edition 2/9**

**110 x 90 x 65cm**

**Laurence Edwards**



"Summit" aka Thinking Man

## YOUR VERY OWN PELICAN

Of all the birdlife around our coastline, the Pelican is one of the most iconic and loved species. Soldiers Point is a very popular Pelican habitat and we are so used to seeing these magnificent creatures skimming the water and coming in to land, seeming to imitate sea-planes. Or is it the sea-planes that imitate the pelican?

Now we have three of our very own bronze Pelican sculptures at the marina, overlooking the fountain. They don't take off or land but they are beautiful reminders of this graceful bird.

The bronzes are the creation of Willie Wildlife Sculptures and you can own one these beautiful pelican bronze sculptures or choose from a range of Australian birds, animals, dogs etc. all created and manufactured in Ocean Grove, Victoria.

A Willie Wildlife Sculpture makes a perfect gift for a special person on a special occasion.

Visit: [www.williewildlifesculptures.com.au](http://www.williewildlifesculptures.com.au)



## TABLE OF LOVE

Out on the marina, stop by the Boat Shed café and join “Dogman” and “Rabbitgirl” for lunch or a coffee at their “Table of Love”. There’s room for two at their table and they love to share, particularly with children. There’s a magical “Alice-in-Wonderland” type feel when you join these two who always seem about ready to speak with you.

These awe-inspiring hybrid characters were created by Sydney based sculptors Gillie & Marc Schattner. They have arrived at Soldiers Point Marina to promote diversity, love, and acceptance. As unlikely animal-kingdom companions, together they symbolize unity and acceptance; representing all people as one.

“Dogman” and “Rabbitgirl” invite the world to sit with them symbolically at their “Table of Love” and take the first step to understanding and loving one another. You can sit at the table, meet others, discuss, solve problems, or just enjoy a coffee and cake!

The aim of the “Table of Love” is for complete strangers to join each other and start a conversation. The project will make it around the world as part of a larger global art project, “Travel with Love”, that will be comprised of 100 sculptures to be installed in 100 cities. As part of the efforts to spread this message, the artists encourage visitors to take a photo of themselves and share it on social media using these hashtags:

#tableoflove #dogmanandrabbitgirl #travelwithlove #soldierspointmarina

Through the installation of this sculpture, Soldiers Point Marina is supporting and joining with the sculptors, Gillie and Marc in their massive, global campaign that aims to promote love and peace across the globe.

*“It’s more important than ever that we put our differences aside and protect each other through love and togetherness.”  
Gillie and Marc.*

**ARTISTS:** Gillie & Marc Schattner

**MEDIUM:** Bronze

**DATE:** 2018



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# - New Services - AT THE MARINA

If you are like most boat owners, you'll know that finding someone to look after your on-board electrics and electronics is never easy! The problem is solved with Mobile Marine Electrics and Allmarine Electronics now located in the marina complex.

Soldiers Point locals and those who frequent the marina may well know Tom Gode and his family as they have operated their business from the boatshed at the family home in Soldiers Point Road for nearly 20 years.

## INSTALLATION, SERVICE AND WARRANTY

Tom is the Port Stephens Dealer and installer for all the major brands of marine electronics including navigation equipment from Simrad, Garmin, Lowrance, Raymarine, B&G and Furuno.

The fully qualified staff can also supply and fit battery chargers, inverters, watermakers, LED lighting and quality marine batteries, including the latest Lithium batteries. They also supply and service marine air-conditioning and refrigeration.

If you have plans to upgrade any of your electrics or electronics, speak to Tom and his expert staff. They specialise in understanding your boat, how you use her and can then suggest what will best suit your needs within your budget.

## SHOP AND SERVICE DESK LOCATED AT THE FRONT OF THE MARINA COMPLEX

Come visit Rosie in the new shop and play with some exciting items like navigational display screens and the latest European wireless remote vessel docking systems, that will take all the stress out of berthing your vessel and probably help save your marriage!!

Also available are a wide range of nautical accessories, anchors, batteries, boat shoes, deck chairs, tableware, fenders, stainless steel BBQ's and much more.

**Tom Gode: 0422 782 863 or Matt Ruwald: 0414 453 623**  
[mobilemarineelectrics@gmail.com](mailto:mobilemarineelectrics@gmail.com)  
[www.allmarineelectronics.com](http://www.allmarineelectronics.com)  
[www.mobilemarineelectrics.net](http://www.mobilemarineelectrics.net)

## NELSON BAY MARINE

"Nelson Bay Marine, located at Soldiers Point Marina, plays a critical role servicing the local commercial and recreational boating community. Since taking ownership of the business in early May 2017, Matthew O'Keefe has made it his priority to hit the ground running.

Matt has been industry qualified since 1996 and has a natural enthusiasm to help you when it is needed. Solving a problem and getting you back on the water quickly is what makes Matt such a vital part of the marine service industry.

"Our objective is to understand our client's needs and provide the best possible service that exceeds expectation, every time!" says Matt.

Nelson Bay Marine offers mechanical repairs and servicing in their dedicated workshop and, for your convenience, onsite at your vessel, particularly when things go wrong unexpectedly. All makes and models of engines and systems are catered for. Current dealerships include Volvo Penta, Tohatsu, Steyr Motors, Yanmar, and many more.

Every boat owner knows that feeling when your boat lets you down, just when you are ready to go. Nelson Bay Marine also offers Preventative Maintenance Packages that are just the care your vessel needs to be kept ready to go when you are! You can choose from three ranges of regular inspections to keep your boat's performance at its best. These regular inspections often prevent a small issue from becoming something bigger. Now you can enjoy your boat the way you always wanted to.

Open Monday to Friday 8am to 4pm, Saturday 8am to 12pm, Nelson Bay Marine also has an emergency call-out and breakdown facility available.

**For more information call (02) 4984 9777**  
[email sales@nelsonbaymarine.com.au](mailto:sales@nelsonbaymarine.com.au),  
**check them out on Instagram or visit**  
[www.nelsonbaymarine.com.au](http://www.nelsonbaymarine.com.au)



## A MAGIC MOMENT!

"One beautiful sunny morning recently I was delivering coffees to customers enjoying the sunshine when I was stopped in my tracks by a little girl chatting away to Dogman and Rabbitgirl like they were her best friends! It was one of those beautiful moments when you wish you had a camera rather than 2 coffees in your hands..."

"Watching our customers relax, enjoy the company, or even some quiet time whilst they enjoy our award-winning food, superb coffee and drinks, is the big reward for us at the Boat Shed Café, to say nothing of working on the water in such a beautiful spot!" says Jackie Kennedy, proprietor and Barista Extraordinaire!

Page 5 features a story about the sculptures at the marina and Jackie loves the way her customers interact with these almost life-like additions.

Visit the Boat Shed Café and sample the Café Crema Garage barista made coffee, tea, cold drinks and milkshakes that are the perfect accompaniment to enjoy with our homemade cakes and slices.

For lunch you can enjoy a selection sandwiches, melts, burgers, bruschetta and platters, using meats such as leg ham cut straight from the bone, chicken breasts and home-made meatloaf. All are made while you wait so you are sure to enjoy the freshest we can provide to you. Platters are available with crusty breads, a selection of meats and fresh caught local seafood, accompanied by fresh fruit and cheeses. We also provide hampers for your boat hire adventure or for a special day on your own boat. Pre-booking is essential.



The Boat Shed Café & Boat Hire

Ph: 02 4919 1234 | Mob: 0427 441 290

Email: [soldierspointboathireandcafe@gmail.com](mailto:soldierspointboathireandcafe@gmail.com)

[www.soldierspointboathireandcafe.com](http://www.soldierspointboathireandcafe.com)

## THE BEAUTY ESTABLISHMENT

Not just your average beauty salon! We specialise in using DMK enzyme therapy that will work with your skin to create long-term change you will notice. Start your very own DMK "before and after" story today!

Come and experience great skin results with us!

### VIP NIGHTS

Experience one of our complimentary VIP nights in the America's Cup Lounge and enjoy some nibbles and drinks whilst learning more about DMK and DMK Cosmetics and how they will benefit you in a relaxed and fun environment! Send us an email to be on the next invite list!

Phone: 0403 593 699

[jasmine@thebeautyestablishment.com.au](mailto:jasmine@thebeautyestablishment.com.au)

[www.thebeautyestablishment.com.au](http://www.thebeautyestablishment.com.au)



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## *The Point Restaurant* UNDER NEW MANAGEMENT

Sadly, we said good bye to Paul and Julie Simpson after 16 years at the marina. We now extend a warm welcome to the new management and team who we are sure will fit right into our friendly community.

As always, The Point Restaurant is the perfect spot to sit back, relax and enjoy all that beauty the area has to offer. Producing stunning views over the marina and a sumptuous dining experience, not to mention the friendly service.

Now under new management, the restaurant has undergone some small but significant changes. A new seasonal menu is the creative inspiration of Gerhard Spatz, General Manager and Head Chef, Allan Perry. Using fresh local produce the team are delivering mouth-watering dishes with the desirable location which is all part of the deal for diners.

Whether you bring the family, someone special to indulge with, or have plans for a celebration, function or wedding, The Point will cater for every occasion.

"It's about taking things back to the grass roots of food and preparation. We focus on simple dishes that allow the quality of the produce to shine through," says Gerhard "The quality of ingredients we can source in the local area are truly exceptional - some of the best I've experienced. However, The Point is more than just food, it's about bringing people together to enjoy a great dining experience, and it's the efforts of the whole team that makes this happen."

While the quality certainly has all the elements of a fine dining experience, the atmosphere is relaxed, with a deliberate focus on providing the best food without feeling too formal. Holiday makers and locals alike can indulge in a great choice of dishes for lunch or dinner, a casual cheese platter and an exceptional wine list featuring plenty of local producers, craft beers or a refreshing cocktail.

To make a booking call 02 4984 7111  
[bookings@thepointrestaurant.com.au](mailto:bookings@thepointrestaurant.com.au)  
[www.thepointrestaurant.com.au](http://www.thepointrestaurant.com.au)



## *Sail Port Stephens* 11TH YEAR "AUSTRAL" WINS!

With our very own Carmen on board, "Austral", owned and skippered by Peter Mayo, won the celebratory 11th Sail Port Stephens Commodore's Cup Devision 2 in 2018. There were 3 races over 3 days with points being awarded for finishing position. Consistency won the day for Austral, a Sydney 38' visiting from the Royal Motor Yacht Club Toronto down on Lake Macquarie.

For Carmen, it was her first ever win and a real thrill to take home the Ice Bucket Trophy. If you like to race, check out the 2019 event in April 2019. The regatta comprises off-shore and in-shore races and of course the social side of the regatta is already legendary!



# Designing a Marina? Align yourself with Industry Innovators



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# SailTime

## -Port Stephens-

### Go Sailing on 'your own' boat

SailTime offers its members a surprisingly affordable and practical approach to sailing. With membership from as low as \$780 per month and a one-off joining fee, there are no marina fees, insurance, maintenance or repair costs, so you can simply step onboard and sail away! This is a bargain when shared!

The Port Stephens based yacht is a beautiful Jeanneau 38' well appointed and easy-to-sail yacht. An Introductory sailing session and training is included to familiarise you with the vessel and local waterways. You, your friends and family will be well equipped to happily explore the superb Port Stephens marine playground, with its pods of dolphins, pristine beaches and crystal clear water.

And if you prefer a change of scenery, your membership includes reciprocal membership at 3 other bases in Australia and 35 overseas!!



Prefer just a day or overnight adventure? Skippered or bareboat charters are also available. Contact the Soldiers Point Marina office for more information on how we can organise your perfect getaway.

call 02 4982 7445

[www.sailtimeaustralia.com.au/portstephens](http://www.sailtimeaustralia.com.au/portstephens)

## - WEDDING PACKAGES -

Surrounded by the magnificent waterways of Port Stephens, this unique, purpose-built pontoon-lounge is a spectacular location for your wedding! An idyllic setting amongst yachts, sculptures and nature, the facility is perfect for that intimate on-water wedding or special gathering. With the newly installed louvered pavilion complete with misting system for the hotter months, the absolute waterfront venue is matched by no other in the area and would be perfect for your special day.

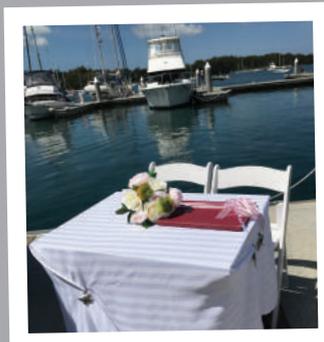
We offer two wedding packages:

### GOLD ANCHOR WEDDING PACKAGE:

- Two nights accommodation at the modern Flagship Mariners Apartment for the bride and groom
- Lexus car transfer
- Luxury boat transfer to or from the wedding in our 40ft Riviera Motor Yacht or 38' Jeanneau Sailing vessel
- Ceremony venue hire
- Dedicated staff member
- Red carpet runner
- Your choice of music
- Skirted signing table with two chairs
- 28 guest chairs

### SILVER ANCHOR WEDDING PACKAGE:

- Ceremony venue hire
- Dedicated staff member
- Red carpet runner
- Your choice of music
- Skirted signing table with two chairs
- 28 guest chairs



We also have two reception venues located right here at the marina each offering panoramic views of the water and stunning sunsets.

### THE POINT RESTAURANT

02 4984 7111

[www.thepointrestaurant.com.au](http://www.thepointrestaurant.com.au)

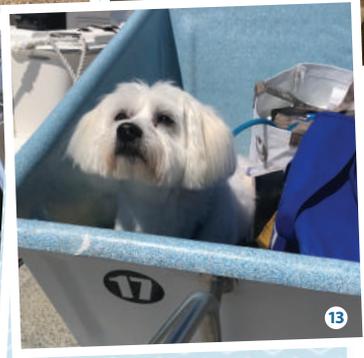
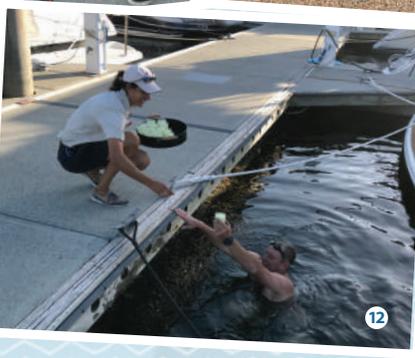
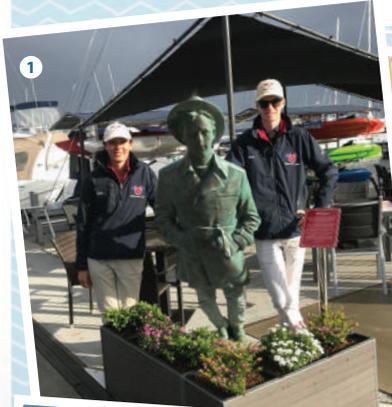
### The Deck Café Restaurant and Bar

02 4919 1502

[www.thedeck.net.au](http://www.thedeck.net.au)

Should you have any questions or wish to book an appointment to see our exceptional venue, please don't hesitate to contact Carmen at the marina office. We do hope you choose Soldiers Point Marina Weddings Afloat as your memorable wedding venue!

# - Year in Brief -



1. A Team - Alex and Sean 2. Boat Dog Doogal 3. Father's Day 2018 4. Family fun 5. Darrell at METS 2018  
 6. Jimmy, Kerrie and Little Sunni 7. Dog walking included 8. The Splice Girls on duty 9. Valentines Day 2018 10. A Wise old owl  
 11. WWSA Gathering 2018 12. Swim up Marina Bar 13. Monty loves to ride in the Dock Carts



# PLASTIC WITH BENEFITS!

At last a loyalty card with real benefits, talk to a marina staff member on how to get yours today!

Soldiers Point Marina Loyalty Card current inclusions:

## FITNESS AND HEALTH

### The Halvorsen Club Fitness Centre

Complementary use of our gym facilities  
 Location: First floor of the marina building  
 Access via your marina security fob  
 Phone: 02 4982 7445  
[db@soldiersptmarina.com.au](mailto:db@soldiersptmarina.com.au)  
[www.soldiersptmarina.com.au](http://www.soldiersptmarina.com.au)

### Soldiers Point Tennis Club

Complementary use of the local tennis courts  
 Limit of 1 game per month per marina booking, bring your own racquet  
 Location: Cnr of Soldiers Point Road and Ridgeway Ave, Soldiers Point NSW 2317  
 Call the Soldiers Point Marina office for bookings  
 Phone: 02 4982 7445  
[db@soldiersptmarina.com.au](mailto:db@soldiersptmarina.com.au)  
[www.soldiersptmarina.com.au](http://www.soldiersptmarina.com.au)

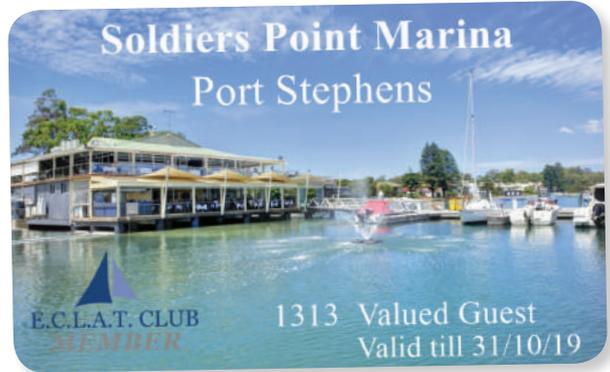
### The Beauty Establishment

10% off all treatments - excluding the purchase of gift cards  
 Location: Soldiers Point Marina, Sunset Blvd, Soldiers Point NSW 2317  
 Phone: 0403 593 699  
[jasmine@thebeautyestablishment.com.au](mailto:jasmine@thebeautyestablishment.com.au)  
[www.thebeautyestablishment.com.au](http://www.thebeautyestablishment.com.au)

## ACCOMMODATION

### Flagship Accommodation

20% discount - minimum stay 2 nights - not valid high summer – 1 December to 31 January  
 Location: Mariners Apartment, Alta Mira Unit 11, 12-14 Soldiers Point Road, Soldiers Point  
 Call the Soldiers Point Marina office for bookings  
 Phone: 02 4982 7445  
[db@soldiersptmarina.com.au](mailto:db@soldiersptmarina.com.au)  
[www.flagshipaccommodation.com.au](http://www.flagshipaccommodation.com.au)



## FUEL

### Soldiers Point Marina

20c per litre discount for casual customers staying from 1 night up to 1 month  
 30c per litre discount for casual customers staying from 1 month up to 3 months  
 40c per litre discount for permanent customers, Game Fishers or casual customers stay for 3 months  
 Location: Soldiers Point Marina, Sunset Blvd, Soldiers Point NSW 2317  
 Phone: 02 4982 7445  
[db@soldiersptmarina.com.au](mailto:db@soldiersptmarina.com.au)  
[www.soldiersptmarina.com.au](http://www.soldiersptmarina.com.au)

### Caltex Anna Bay

4c per litre discount  
 Location: 4316 Nelson Bay Road, Anna Bay NSW 2316  
 Phone: 02 4919 0055  
[www.caltex.com.au](http://www.caltex.com.au)

## DINING

### The Point Restaurant

25% off food only - up to \$40 discount - not valid with any other offer  
 Location: Soldiers Point Marina, Level 1, 2 Sunset Blvd, Soldiers Point NSW 2317  
 Phone: 02 4984 7111  
[bookings@thepointrestaurant.com.au](mailto:bookings@thepointrestaurant.com.au)  
[www.thepointrestaurant.com.au](http://www.thepointrestaurant.com.au)

### The Boat Shed Café

10% discount dine in or Takeaway coffee small \$3, Large \$4  
 Location: Soldiers Point Marina, Sunset Blvd, Soldiers Point NSW 2317  
 Phone: 02 4919 1234  
[soldierspointboathireandcafe@gmail.com](mailto:soldierspointboathireandcafe@gmail.com)  
[www.soldierspointboathireandcafe.com](http://www.soldierspointboathireandcafe.com)

Conditions of use may apply – current as of 1 October 2018



THE WORLD'S MOST  
 COMPREHENSIVE  
 MARINA BUILDER

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 MELBOURNE (03) 9646 6744  
 SYDNEY (02) 9439 9066  
 ADELAIDE & PERTH 1800 655 539  
 INTERNATIONAL +61 3 9646 6744



Health & Safety  
 AS 4801

SAI GLOBAL



Quality  
 ISO 9001

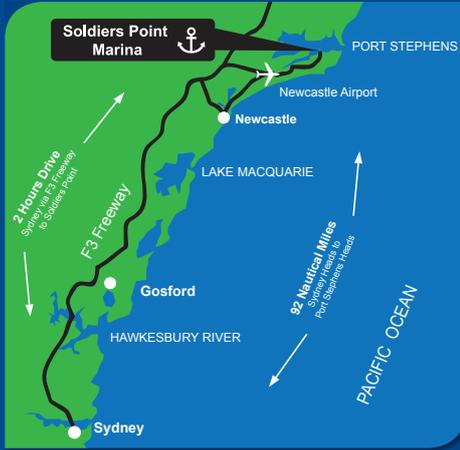
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SPONSOR 2017-2018



SPONSOR 2016 - 2017



## WHAT'S ON

### DECEMBER

New Year's music on the marina – Marina Guests only  
Monday 31st December 2018

### JANUARY

11th – Cinema Under the Stars  
Tomaree Sports Complex from 5.30pm

26TH – Australia Day Activities  
Fly Point Nelson Bay 9am – 4pm

### FEBRUARY

7th-10th – Newcastle Caravan, Camping & Holiday Expo  
Newcastle Entertainment Centre

15th-17th – Garmin Billfish Shootout

21st-24th – Game Fish Interclub  
<http://www.nswgfa.com.au/interclub.php>

### MARCH

9th – Ladies Sailing Clinic with Captain Carmen onboard S/Y "Liberty"  
Bookings Essential, RSVP to Soldiers Point Marina office

### APRIL

5th-7th – Trailer Boat Fishing Tournament  
<https://tbft.net.au/>

5th-8th – Women Who Sail Australia Conference  
<https://womenwhosailaustralia.com/sps-regatta/>

8th – 14th Sail Port Stephens  
<http://www.sailportstephens.com.au/>

## AMAZING FUEL OFFER

You can purchase all your fuel with a 40c per litre discount

To find out how please contact **Darrell Barnett CMM** on **(02) 4982 7445**

\*Subject to fluctuation

## FACILITIES

- Luxury Private Personal Care Facilities
- Sauna
- 24 Hour Fuel Dock by Appointment
- V-Assist Guest Assistance
- Marine Service Repair & Shipwright
- Marine Brokerage
- Boat Hire
- General Store & Coffee Shop
- Two Superb Restaurants
- Flagship Valet & Undercover Boat Storage
- Kayak & Paddleboard Storage
- Flagship Accommodation
- On site laundry and dry cleaning services
- Customer lounge / library / business centre
- Visitor Dock
- Onsite ATM and Weather Station
- Dedicated access to the private car park
- State-of-the-art Berths
- Filtered Water
- Disabled Facilities
- Beach Access
- Yacht Charter and Affordable Membership
- Beauty Therapist
- Shrink wrapping for your vessel/car
- Weddings Afloat
- Halverson Gymnasium
- Board Room

## SERVICES

- Complimentary Summertime Cocktails, Coffees and Newspapers delivered to your boat
- Complimentary Use of iPad
- Complimentary Twinings Tea, Nespresso Coffee, Beer, Red Wine, White Wine, Soft Drink and Bottled Water year round in our customer lounge
- Complimentary use of Bicycles, Kayak & Paddle Boards
- Complimentary Tennis at local courts
- Complimentary Lexus courtesy vehicles
- Airport pick up and drop off service
- Parcel and Postal Services
- Rubbish and Recycling
- Dock Assistance
- Random Security Patrols
- Movie & Board Game Library
- Xbox Console & Game Library
- VIP Valet Parking Services
- Educational Programs
- Moor Benefits Loyalty Card
- Wireless Internet
- Foxtel and digital TV to all berths
- Digital CCTV
- Portable defibrillator
- Camera access to your vessel 24/7 with secure login

## CONTACT LIST

### SOLDIERS POINT MARINA

Sunset Boulevard, Soldiers Point, Port Stephens, NSW 2317, Australia.  
Ph: (02) 4982 7445 Fax: (02) 4982 7193  
Int: +61 2 4982 7445  
Email: [db@soldiersptmarina.com.au](mailto:db@soldiersptmarina.com.au)  
Web: [www.soldiersptmarina.com.au](http://www.soldiersptmarina.com.au)

### NELSON BAY MARINE

Ph: (02) 4984 9777  
Mob: 0412 207 375  
Email: [sales@nelsonbaymarine.com.au](mailto:sales@nelsonbaymarine.com.au)  
[www.nelsonbaymarine.com.au](http://www.nelsonbaymarine.com.au)

### MOBILE MARINE ELECTRICS

Mob: 0422 782 863  
Mob: 0414 453 623  
Email: [mobilemarineelectrics@gmail.com](mailto:mobilemarineelectrics@gmail.com)  
[www.mobilemarineelectrics.net](http://www.mobilemarineelectrics.net)

### THE BEAUTY ESTABLISHMENT

Mob: 0403 593 699  
[jasmine@thebeautyestablishment.com.au](mailto:jasmine@thebeautyestablishment.com.au)  
[www.thebeautyestablishment.com.au](http://www.thebeautyestablishment.com.au)

### THE BOATSHED CAFÉ & BOAT HIRE

Ph: 02 4919 1234  
Mob: 0427 441 290  
Email: [soldierspointboathireandcafe@gmail.com](mailto:soldierspointboathireandcafe@gmail.com)  
[www.soldierspointboathireandcafe.com](http://www.soldierspointboathireandcafe.com)

### THE DECK CAFE RESTAURANT & BAR

Ph: (02) 4919 1502  
Mob: 0423041502  
Email: [Panicos1@me.com](mailto:Panicos1@me.com)  
[www.thedeck.net.au](http://www.thedeck.net.au)

### THE POINT RESTAURANT

Ph: (02) 4984 7111  
Email: [bookings@thepointrestaurant.com.au](mailto:bookings@thepointrestaurant.com.au)  
[www.thepointrestaurant.com.au](http://www.thepointrestaurant.com.au)

### SAILTIME PORT STEPHENS

Ph: (02) 4982 7445  
Email: [info@soldierspointmarina.com.au](mailto:info@soldierspointmarina.com.au)  
[www.sailtimeaustralia.com.au/portstephens](http://www.sailtimeaustralia.com.au/portstephens)

### ABC – AUSTRALIAN BOAT COMPANY

Ph: (02) 4919 1555  
Mob: 0409 050 928  
Email: [info@abcboatbrokerage.com.au](mailto:info@abcboatbrokerage.com.au)  
[www.abcboatbrokerage.com.au](http://www.abcboatbrokerage.com.au)



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