



Dear James,

Hello everyone and welcome to our first e-newsletter. As usual there's a lot happening at the Marina and we believe this is a good way to share all our news with you.

Our two Marina eateries, The Point Restaurant and The Deck Café/Waterfront Bar are both still very busy and have a few great promotions coming up. I wish Paul and Julie Simpson good luck in the upcoming 2009 Newcastle/Port Stephens Hunter Region Restaurant and Catering Awards for Excellence, I am sure they will be adding to their ever expanding trophy wall.



Hope to see you all soon, and happy boating!

Kind Regards

Darrell Barnett CMM  
Soldiers Point Marina

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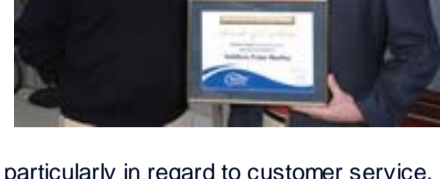
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### Soldiers Point Marina's Award for Excellence



Soldiers Point Marina has been awarded a coveted Award for Excellence at this year's marina awards ceremony conducted by the Marina Industries Association of Australia. This prestigious award is another gauge that Soldiers Point Marina continues to be one of the most highly regarded marinas in the country. On receiving the award, Darrell Barnett paid tribute to his loyal and dedicated staff for their tireless efforts,

particularly in regard to customer service.

### Marina Staff attend International Marina Conference

Darrell Barnett, Jim Duncan and Clive Howes recently joined over 390 delegates and partners from around the world at the Marinas 2009 International Marina Conference on the Gold Coast. The conference, run over three days, was opened by the Hon Joe Tripodi and attended by marina operators, consultants, suppliers, service providers and government agencies and centred on a theme of "Sustainability through Innovation". A day's study tour of two local Gold Coast marinas was also included. 30 exhibitors displaying the latest innovations in marina products and services complemented the Conference. "The Conference provided a valuable opportunity of networking with marina industry leaders and specialists with a wealth of experience in our industry" said Darrell Barnett.

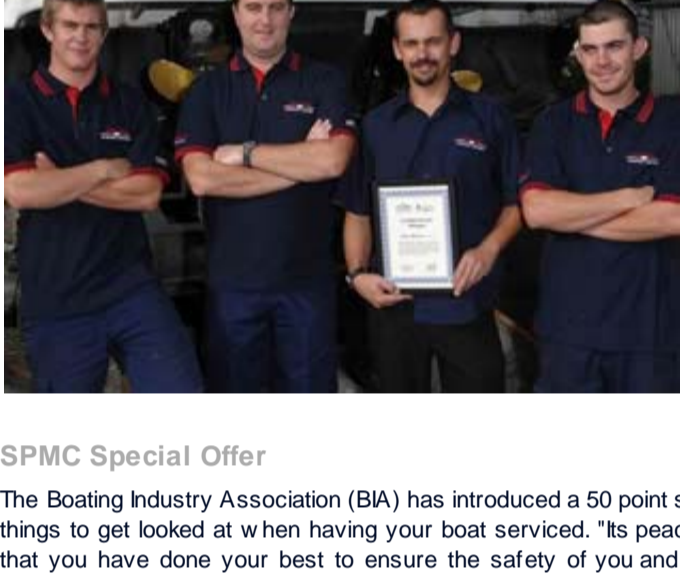
### Wedding on the Docks

"A" Arm at Soldiers Point Marina was the chosen site for the April wedding of Melbourne couple, Andrew and Kristy Smith. Andrew and Kristy, who have been visiting the area for many years, chose the setting for its gorgeous location and the many happy memories of leisurely days spent at the marina. Although rain threatened during the day, the late afternoon produced a stunning sunset providing the perfect romantic backdrop for the ceremony which was followed by a delectable dinner reception at The Point Restaurant.



### SPMC Manager Awarded Internationally Certified Marine Service Manager status.

During the recent Marinas 2009 Conference on the Gold Coast, Clive Howes, Service Manager of the Soldiers Point Marine Centre, became the first of only two in Australia (and only eleven worldwide) to be awarded status as a Certified Marine Service Manager (CMSM). The internationally-recognised career award formalises an individual's status as a professional service manager and signifies a commitment to providing consistent, high quality and thoughtful marine service. "Certification as a Marine Service Manager is the only credential of its kind in our industry, and being one of the very first in this country to be accredited is a great honour", a proud Clive said.



### SPMC Special Offer

The Boating Industry Association (BIA) has introduced a 50 point safety check list of things to get looked at when having your boat serviced. "Its peace of mind to know that you have done your best to ensure the safety of you and your passengers" said Clive. As a member of the Marine Industry Mechanical Repairers Association, Service Manager Clive is qualified to do this check for you.

If you are thinking about slipping your boat between July and the end of September 09, Soldiers Point Marine Centre is offering a huge 50% discount on the slipping costs. (conditions apply).



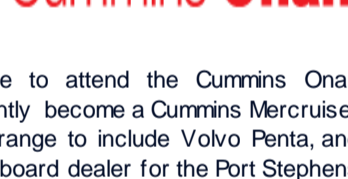
Print out this [PDF voucher](#) and present it at the Soldiers Point Marine Centre and get a 50 point check for \$99.

Visit <http://www.bia.org.au> for more information or contact the Soldiers Marine Centre.

Phone: (02) 4984 6300  
Email: [info@spmcentre.com](mailto:info@spmcentre.com)

### Soldiers Point Marine Centre now an Onan Dealership

Soldiers Point Marine Centre is proud to announce their recent accreditation as a service agent for Cummins Onan. "It's fantastic to add the Cummins Onan generators to our repertoire along with Kohler" said Clive Howes, Service Manager at SPMC who travelled to Adelaide to attend the Cummins Onan accreditation course. "SPMC have also recently become a Cummins Mercruiser dealer, extending our inboard and stern drive range to include Volvo Penta, and Mercruiser. We continue to be the Mercury outboard dealer for the Port Stephens area and strive to offer very competitive deals on sales and servicing for all our agencies."



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Phone: (02) 4984 6300  
Email: [info@spmcentre.com](mailto:info@spmcentre.com)

### Sail Port Stephens



In a tough economic climate, it's exciting to see a start up business grow 160%.

From a quiet little success of 25 boats at the inaugural event in 2008, Sail Port Stephens has experienced that 160% growth in the last 12 months, with 64 yachts competing across seven days from April 20 to 26.

Strategically positioned in the last week of NSW school holidays, Sail Port Stephens 2009 attracted yachts from as far north as Brisbane and as far south as Wollongong, with associated crew and visitors flying direct into Newcastle Airport from Melbourne, the Gold Coast, Brisbane, Adelaide and Perth.

The regatta featured a cruise start to the week with the Commodore's Cup, 3 races over 3 days sailed in a similar spirit to twilight sailing, before the pace and size of the fleet stepped up at the back end of the week with the Yachting NSW IRC Championships, the Port Stephens Trophy and the Melges 24 Nationals.

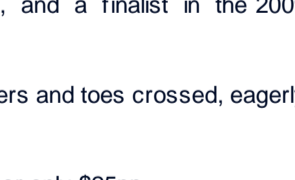
Principal Race Officer Denis Thompson worked very closely with local members of the Corlette Point Sailing Association to plot out courses across the Port Stephens Marine Park, designed to take in the beauty and spectacular landscape of the Bay and surrounding islands just offshore. The fun loving group also embraced the social program with gusto.

The dates for the 2010 Sail Port Stephens are April 12-18, with plans for it to be bigger and better, with the message from the organisers being a simple one .... Sail and Play with us in 1010 ... the best is yet to come!

Soldiers Point Marina is very much looking forward to involvement in next year's event.

### Award Winning -The Point Restaurant

Winning awards for their superb fresh seafood now seems second nature for Julie and Jim Simpson of The Point Restaurant located upstairs at the Marina. They are the Winners of Best Seafood Restaurant 2008 Newcastle/Port Stephens Hunter Region (Restaurant and Catering Awards for Excellence), and a finalist in the 2009 Awards.



"It's not announced until July, but we have our fingers and toes crossed, eagerly awaiting the announcement" said a very happy Julie.

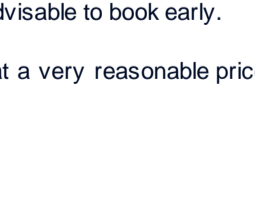
The Point has a delicious special July luncheon menu for only \$25pp..

[Download the menu here](#) (PDF, 187KB)

Phone: (02) 4984 7111  
Web: [www.thepointrestaurant.com.au](http://www.thepointrestaurant.com.au)

### The Deck Café/Waterfront Bar

The big happy family at The Deck have three promotions coming up that will ensure lucky diners keep coming back for more. "Christmas in July" will be celebrated on July 10th with a delicious 3 course dinner for \$38.50pp.



Another famous "Greek Night" feast is also a much anticipated night on July 24th with 16 courses and live music at a cost of \$55pp. Bookings are essential on both these nights so it's very advisable to book early.

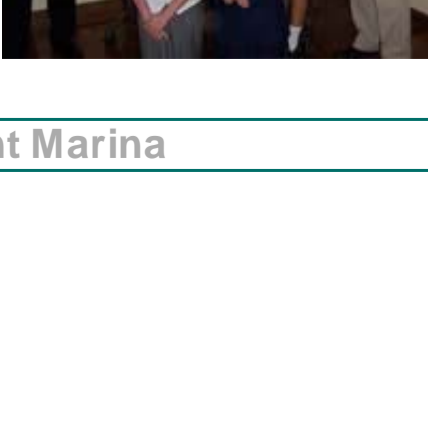
A special 2 course Lobster menu has been introduced at a very reasonable price of \$35pp.

[Download the menu here](#) (PDF, 242KB)

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Email: [nick@thedeck.net.au](mailto:nick@thedeck.net.au)  
Web: [www.thedeck.net.au](http://www.thedeck.net.au)

### Supporting Our Local Youth

Soldiers Point Marina is very excited and proud to be the major third year sponsor of the Real Futures "No Dole" Program, an initiative of the Beacon Foundation, and conducted at Tomaree High School and St Philips Christian College. Our sponsorship ensures the ongoing success of many of the programs established by those taking part in the "No Dole" program. The year 10 students recently pledged to either continue in full time education, training or employment by March 2010.



### Contact Soldiers Point Marina

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**THE POINT RESTAURANT**

**the deck**  
cafe restaurant bar